

IPA News letter-02 (INDIA)

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Message from the IPA Team

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Dear all

IPA has been working on the commitment to excellence and innovation to bring the world's leading manufacturers tie up with Indian companies to represent their products and services in India. I am happy to bring out the second News Letter of Indian Profibus, Profinet Association (IPA).

This news letter is face of IPA in India & will showcase the details of the events that are worked out by IPA. I am glad to inform you all that we have currently 17 active members from various industry manufacturing sectors & an unique distinction is that we have the Institutes to be part of this organization We will publish this news letter every quarter & request all the members to contribute with Technical articles so that these can be included in the news letter

Happy reading

*From
IPA Team*

The IPA Conference in Automation 2010 is supported by all IPA member companies. IPA also has a booth of IPA at Hall 1 , stall J10 where about 5 member companies have displayed their products

IPA conducted Road shows in 5 cities

In India the Indian Profibus, Profinet (IPA) association which has been established last year having now 18 active member companies & Reliance Industries as a Privileged member on board and poised and committed for the aggressive growth in coming time. After successful participation in the Hannover fair IA 2009 at Mumbai in Dec 2009. In June IPA has started a series of road shows **Profibus, Profinet Day**.

The event of this series was inaugurated by Mr Joerg Freitag – Chairman PI at Delhi on 16th June conducted at Hotel **Sheraton New Delhi**. The event at Hotel **Four Points by Sheraton** in Mumbai was 2nd in line on 18th June, the third event was on 21st June at **The Lalit Ashok- Bangalore**, the 4th one on 23rd at **The Park- Chennai** & the concluding event was on 25th at **The Park- Hyderabad**. These events are co-sponsored by following IPA members:

- ☐ Siemens Ltd
- ☐ UL Group of Companies,
- ☐ FESTO,
- ☐ Hilscher,
- ☐ Turck,
- ☐ Wago Controls,
- ☐ Conserve Tech,
- ☐ VIPA

The events in various cities were attended by a huge set of the prominent customers from the Automation Industry, Automotives, Process, OEM & system integrators. These events lead to the discussions showing the great interest of the attendance in both Profibus and Profinet technologies.



Participants listening to the presenters on Profibus & Profinet Technology

The session started with welcome address from the secretary of IPA from UL Group, Mr Dileep Miskin. Subsequently the Chairman of PI Mr Joerg Freitag gave the talk on the Profibus, Profinet technology & support from PI to IPA. The company representatives from the sponsoring companies gave technical talks on the PROFIBUS & PROFINET technologies as well as their path for future.

During the break times the attendance got the opportunity to conduct more in-depth talks at the micro fair presenting products from the sponsoring companies with working system products seamlessly integrated with Profibus & Profinet Technology were displayed at the venue. This was appreciated by the participants who came in large gathering for this event.

In Mumbai the guest of honor for the event was Mr B R Mehta Sr VP Reliance Industries Ltd. Mr Freitag & the MD of UL Group Mr Lalit Sahani honored Mr B R Mehta for his contribution to the Automation Industry in India. Mr Mehta mentioned that the technology has good features & end users in the Indian Automation Industry always support open field bus technology!



Mr Mehta was honored at the event, L to R Mr Dileep Miskin, Mr Joerg Freitag, Mr B R Mehta & Mr Lalit Sahani

The 1st edition of the IPA News letter was inaugurated by Mr Neeraj Agrawal – Addl Chief Engineer, C&I, NUCLEAR POWER CORPORATION OF INDIA Ltd (NPCIL) & he appreciated the efforts of IPA in bringing the technology support in India

Mr Claude Hestroffer from Siemens Germany discussed about benefits and openness of the Profibus and new innovations in Profinet technology. Mr. Gunther from Procentec Singapore made presentation with the Profibus system connectivity & methods of Diagnosis on the Profibus based systems.



Participants looking at the Microfair presentation of products,



Gunther explaining the products to participants

The events in Bangalore & Chennai were conducted with similar formats where over 150 participants were present to listen to the technological developments on Profibus & Profinet. All the presenters made their presentation & were widely appreciated by them.

The guest of honor for the event was Mr. P. Vishwanath, General Manager of the Control and Automation Division of ECIL. IPA secretary Mr Dileep Miskin honored Mr. Vishwanath for the valuable contributions made by him in the field of Electronics and Automation. Mr. Vishwanath mentioned that Field Bus Technology has several good features and use of open bus provides several advantages to the end users. He stated that ECIL is also considering use of Field Bus

Technology in some of their future products and systems in view of the recent developments made in this field & the benefits it offers



Mr Vishwanath of ECIL was honored at the event, L to R Mr Dileep Miskin, Mr Vishwanath ,Ms Dhivya

The 1st edition of the IPA News letter was re-launched at Hyderabad by Mr Anji Reddy, NUCLEAR POWER CORPORATION OF INDIA Ltd (NPCIL)

The company representatives from the sponsoring companies gave technical talks on the PROFIBUS & PROFINET technologies as well as their path for future. During the break times the attendance got the opportunity to conduct more in-depth talks at the micro fair presenting products from the sponsoring companies with working system products seamlessly integrated with Profibus & Profinet Technology were displayed at the venue. This was appreciated by the participants who came in large gathering for this event . The secretary IPA gave vote of thanks to the participants & the customers who made this event a great success





The PI Organization

over 37 PICC's currently operate in 22 countries and in India UL Group has the unique distinction of bringing this seat of knowledge. They have the 1st Profibus International Competence Centre (PICC) in India recognized by Profibus International (PI) Germany.

"We are and will remain the world's leading automation organization for communication solutions, serving our users, our members and the press with the best solutions, benefits and information.

We are committed to setting and protecting the standards for open communication and control in the automation and process market."

Within this dynamic scenario, PI (PROFIBUS&PROFINET International) is responding to end user's needs in many ways. PI will:

-  *Remain committed to providing end users with timely, effective and relevant communication solutions.*
-  *Remain the undisputed world market leader and maintain the largest installed base for industrial communications worldwide.*
-  *Strengthen its position with interoperable, integrated automation solutions for plant-wide use.*
-  *Extend automation solutions into new market areas.*

Brief Description on Membership – IPA

In the field of Automation, be it Factory automation or Process Automation, there is a big challenge to upload the data effectively to IT Management System. This will help managers to make decisions effectively. IPA through its PROFIBUS and PROFINET promotion has been supporting the vision with the best automation technology available. In India PROFIBUS & PROFINET protocols are supported by IPA, founded in 2009 as the INDIAN PROFIBUS & PROFINET ASSOCIATION. IPA connects Indian industries to the world's most popular field bus; PROFIBUS, and to the technology-leading Industrial Ethernet, PROFINET. The IPA helps to educate various industries & Institutes through its website, training classes, seminars etc. There are four types of members in the IPA: Device Manufacturers, System Integrators, and End Users & Universities where each receives unique benefits.

IPA strives to participate to the most important industry fairs in India. The association participates, in the name of its members, in these fairs by way of a collective stand. Members can also, in addition to this, reserve their own individual presentation. The addition thereof however needs to be in tune with the theme of the stand and in accordance with the goal of the association. With participation to a fair you will automatically receive access to information about which visitors came to the stand.

Member List

1. SIEMENS Ltd (INDIA)
2. UL Group of Companies
3. Profichip Germany
4. Chemtrols Industries Ltd
5. L & T Limited
6. P&F (India) Pvt. Ltd
7. TURCK India Ltd
8. VIPA India Ltd
9. WAGO(India) Ltd
10. Conserve Tech Systems Pvt. Ltd
11. Deutschmann Automation Germany
12. AUMA
13. FESTO
14. College of Engineering – Pune
15. Hilscher India
16. BHEL
17. Reliance Industries Ltd
18. Consulta Enterprises

IPA Membership Benefits

IPA is a marketing organization which has as goal to, during its activities, organize a marketplace for its members. This marketplace is a location where suppliers and purchasing companies can meet each other. The association is established and has as goal to promote the PROFIBUS & PROFINET standard in India.

The association makes sure that the members are always supplied with the most up to date information in relation to PROFIBUS & PROFINET. This occurs by way of PROFIBUS news, the international e-magazine. Besides that the organization regularly organizes info meetings which are specifically set up to keep the members up to date.

As a company, which develops its own products with a PROFIBUS-interface, you can have these products placed in the Online Product Guide and in the GSD-library. By placing your products here potential clients will find your company as a supplier of products which are as per the specifications of their individual expectations-package. Your market area contains in this way, in one single move, the entire world!

Authorized members can have many other benefits mentioned below:

- ✓ Participation to a collective stand for different trade fairs
- ✓ Participation to IPA events
- ✓ Presence on the PROFIBUS.COM-sites with a link to your own homepage
- ✓ International Promotion via “PROFI news”

- ✓ Free placements of member news (product- and service info)
- ✓ File listing of all the visitors to the stand after each trade fair
- ✓ Reference articles in trade journals
- ✓ Free access to all the PROFIBUS-standards, profiles and guidelines available at PROFIBUS.COM
- ✓ Participation to work groups for the purpose of future developments and additional functionalities
- ✓ Free use of the PROFIBUS & PROFINET logos and PROFIBUS International Membership button
- ✓ Placement in the mailing list for the updated/latest news
- ✓ Free placement of products in the Online Product Guide on the Internet
- ✓ Ident-numbers against member-price
- ✓ Exposure of the association
- ✓ Potential new customer meetings during activities of the IPA
- ✓ Getting to know various customers problems faced during the operation & solutions to these problems
- ✓ Getting customers for Profibus implementation on their items

Any suggestions & feedback to improve this quarterly news letter from IPA are welcome. Members are requested to share their success stories for future articles of IPA News letter

With warm regards from Indian PROFIBUS, PROFINET Association (IPA)

<http://www.profibus.com/community/regional-pi-associations/india/>

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