

## IPA AGM MOM held on 4<sup>th</sup> February 2012

### Location : LE Meridian Hotel , Pune.

IPA AGM was attended by the persons representing from various member companies as per attached list.

The secretary Mr. Dileep Miskin; started with welcome note to all members who were present. Special invitees list included Mr Rehani , Ex- Unilever Instrumentation team leader Pune

Mr. Abhinandan Ingalwar, External auditor has given his inputs on;

- Regulatory norms & Legal approaches
- PAN & TAN status
- Outline for further action regarding IPA
- Income tax rejecting our plea on Tax exemption
- Finance positions as of March 2011 & 31<sup>st</sup> Jan 2012

The members discussed on various possibilities of tax exemptions. Subsequently it was agreed as follows:

- That IPA is not a Profit making organization, hence whatever is collected is to be spent for the promotion of technology. Number of activities in line with the objective of IPA must be increased with more active participation from all the members, all members have agreed to send their suggestions by email to the Secretary, IPA on priority
- IPA will venture in some survey for Profibus / Profinet node population in India which will be in line with PI figures for no of nodes

Then the secretary briefed the members on the IPA activity and the award won by IPA at Automation 2011. In his presentation he updated on;

- IPA activities since inception
- Update & closure of all open points of last year AGM
- Participation in ARC Forum meet at Pune in August 2011
- IPA Road shows on Profinet technology at Baroda & Pune in Sept 2011
- With very enthusiastic efforts from Mr. Dhamankar we conducted IPA seminars in Institutes on Profibus technology at Cummins college , D Y Patil college, Ahire Engg college Karad, RIT Islampur
- Participation in Automation 2011 fair inaugurated by PI director Dr Peter Wenzel for regarding mass marketing & promotion
- Profibus, Profinet Seminar on Innovation of Profinet at Automation 2011 conference
- Release of the IPA quarterly news letters
- Printing & circulation of 1000 copies of 5<sup>th</sup> edition, 10000 copies of 6<sup>th</sup> Edition of IPA news letters
- Releasing advertisements in Technical magazines
- Invited the technical articles for the forthcoming News letters that will be released every quarter
- Updates on the IPA Website & inviting company profiles & the advertisements for promotion of the individual companies

- Updated members the reasons for withdrawing from Hannover fair 2011 in Bangalore & Elecrama in 2012 Jan in Mumbai due to lack of participation from members at the booth in Automation 2011

Mr.Rehani stressed on bringing up to the team the benefits to the end users. HE mentioned that the application notes to bring up to the customers to show that these technologies can benefit in Old system upgradation & Green field projects

Mr. Karandikar – IPA chairman updated members the popularity of various technologies & how they are grouped in various parts of the world . He also indicated that India has a mix of various technologies & we must drive to promote the Profibus & Profinet technology through various forums

Mr. Milind Kulkarni, Siemens Ltd in his view:

- Not happy with participation in the events by IPA members as more membership in each category will be essential
- The main cause is to spread the Technology & that to be done by all members

### Common Discussion & Conclusions as follows:

- ✓ Consultants- minimum membership Charges of Rs 5000
- ✓ Privileged end user members to be decided by IPA
- ✓ IPA has to be driven by all members & not Individual companies. So equal participation will be required from all member companies. Everyone should participate from top to bottom at all events
- ✓ Include more Manufacturers in IPA which was the main plan of IPA & each member has to participate in this cause, to further push this, IPA must bring out action plan that can motivate technology users to become member (value proposition and cost free offer from IPA for different category members- Milind Kulkarni (Siemens Ltd) proposed initial ideas in respect of same to push this and the same will be reviewed in next core committee meeting within 1 months time)
- ✓ On website Revenue from Advertisement ( IPA members, Advertisements)
- ✓ Website enrichment must be addressed and all members must actively participate in the same by way of articles, success story, best practice sharing, FAQs etc
- ✓ Major inputs on content, plans and ideas for IPA web portal to be provided by members to email id [Profibus@ulepl.com](mailto:Profibus@ulepl.com) or [secretary@profibusindia.com](mailto:secretary@profibusindia.com) to consolidate
- ✓ Mr. Milind Kulkarni (Siemens Ltd) take care of Road shows for Consultants
- ✓ Appoint student projects for Profibus, Profinet Nodes in India

The AGM was concluded with vote of thanks by Treasurer Prof Agashe & subsequently with the cocktail dinner at 11:00 PM